

him sit on some down cushions placed on a carpet, while they sat around him. They gave him some tea and kumiss, and had a sheep killed, and gave him mutton to eat. Pahom took presents out of his cart and distributed them among the Bashkirs, and divided the tea amongst them. The Bashkirs were delighted. They talked a great deal among themselves and then told the interpreter what to say.

"They wish to tell you," said the interpreter, "that they like you and that it's our custom to do all we can to please a guest and to repay him for his gifts. You have given us presents, now tell us which of the things we possess please you best, that we may present them to you."

"What pleases me best here," answered Pahom, "is your land. Our land is crowded and the soil is worn out, but you have plenty of land, and it is good land. I never saw the likes of it."

The interpreter told the Bashkirs what Pahom had said. They talked among themselves for a while. Pahom could not understand what they were saying, but saw that they were much amused and heard them shout and laugh. Then they were silent and looked at Pahom while the interpreter said:

"They wish me to tell you that in return for your presents they will gladly give you as much land as you want. You have only to point it out with your hand and it is yours."

The Bashkirs talked again for a while and began to dispute. Pahom asked what they were disputing about, and the interpreter told him that some of them thought they ought to ask their chief about the land and not act in his absence, while others thought there was no need to wait for his return.

6

While the Bashkirs were disputing, a man in a large fox-fur cap appeared on the scene. They all became silent and rose to their feet. The interpreter said: "This is our chief himself."

Pahom immediately fetched the best dressing gown and five pounds of tea, and offered these to the chief. The chief accepted them and seated himself in the place of honor. The Bashkirs at once began telling him something. The chief listened for a while, then made a sign with his head for them to be silent, and addressing himself to Pahom, said in Russian:

"Well, so be it. Choose whatever piece of land you like; we have plenty of it."

"How can I take as much as I like?" thought Pahom. "I must get a deed to make it secure, or else they may say: 'It is yours,' and afterward may take it away again."

"Thank you for your kind words," he said aloud. "You have much land, and I only want a little. But I should like to be sure which portion is mine. Could it not be measured and made over to me? Life and death are in God's hands. You good people give it to me, but your children might wish to take it back again."

"You are quite right," said the chief. "We will make it over to you."

"I heard that a dealer had been here," continued Pahom, "and that

Reading Strategy
Predicting Based on
Character Traits Predict
how much land Pahom
will try to get.

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